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MATHEMATICAL MODELS OF DISTRIBUTION CHANNELS

MATHEMATICAL MODELS OF DISTRIBUTION CHANNELS

by Charles A. Ingene University of Mississippi Mark E. Parry University of Virginia KLUWER ACADEMIC PUBLISHERS

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Mathematical Models of Distribution Channels identifies eight "Channel Myths" that characterize almost all analytical research on distribution channels. The authors prove that models that incorporate one or more Channel Myths generate distorted conclusions; they also develop a methodology that will enable researchers to avoid falling under the influence of any Channel Myth.

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Distribution Channels Definition, Types, & Functions ...

Types of Distribution Channels. Channels of distribution can be divided into the direct channel and the indirect channels. Indirect channels can further be divided into one-level, two-level, and three-level channels based on the number of intermediaries between manufacturers and customers.

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A mathematical model is a description of a system using mathematical concepts and language. The process of developing a mathematical model is termed mathematical modeling. Mathematical models are used in the natural sciences (such as physics, biology, earth science, chemistry) and engineering disciplines (such as computer science, electrical engineering), as well as in the social sciences.

Functions Of Distribution Channel | TutorsOnNet

Distribution is one of the four elements of the marketing mix, the other three being product, pricing and promotion. This marketing mix is also referred to as the four Ps of marketing; distribution is here called physical distribution or place. Simply put, distribution is the process of delivering the products manufactured or service provided by a firm to the end user. Various intermediaries

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